Agenda

• Approach/Roles
• RFP Requirements
• Scoring
• Response Package
• Logistics and Q&A
• Schedule
Cooperative effort on behalf of CCPower:

- SJCE: Coordinate effort
- SCP: Quality Control
- All CCAs undertake review for purposes of Shortlisting
  - Confirm that bids meet basic requirements
  - Undertake high level evaluation
  - Undertake more detailed evaluation of most attractive projects
  - Shortlisting recommendations to Board
- Shortlisted bidders sign Exclusivity Agreements
- CCPower retains negotiators
  - Subject matter expert
  - Legal expert
- Negotiations and Approval of Contracts by CCPower Board and Participating CCAs
RFP Requirements

• Firm Clean Resources (“FCR”)
• CPUC D. 21-06-35, OP 2(b): A new generation resource with 80 percent capacity factor:
  • No on-site emissions; or
  • Otherwise qualifies under the California Renewable Portfolio Standard (RPS) program eligibility rules. PCC1 required.
• Existing resources that otherwise meet the requirements of OP 2(b). (Value will be discounted because they do not meet OP 2(b))
• Imports OK if meet the OP 2(b) and PCC1
• Portfolio of projects OK but CC Power will not mix and match
RFP Requirements

**Term:** Minimum 10 years, maximum 25 years

**COD:** June 1, 2026

**Pricing:**
- $/MWh, with no escalation, for all Products except RA
- $/k-month, with no escalation, for each kw of eligible NQC for RA
- Bidder must provide bids at NP15 and at the pNode

**Minimum Capacity:** 5MW of NQC
Labor and Environmental Requirements

- Comply with California prevailing wage provisions
  - We prefer a PLA;
  - Alternative, subject to an audit to ensure compliance prevailing wages and to evaluate use of apprenticeship programs
- Meet permitting requirements
- Attest to not using forced labor in its supply chain

We prefer resources that:
- benefit local communities
- use of local labor
- avoid sensitive habitat areas
## Scoring Rubric

<table>
<thead>
<tr>
<th>Criteria Component</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expected Value (PPA cost minus Project Value)</td>
<td>40</td>
</tr>
<tr>
<td>Project Risk</td>
<td>40</td>
</tr>
<tr>
<td>Experience</td>
<td>10</td>
</tr>
<tr>
<td>Environmental</td>
<td>5</td>
</tr>
<tr>
<td>Labor</td>
<td>5</td>
</tr>
</tbody>
</table>
Scoring Rubric

**Expected Value** (Total Cost relative to Total Value):
- Derived from stochastic modeling conducted by CCPower along with stress testing

**Project Risk:**
- Project technology: E.g. exploration risk for new geothermal, technology maturity for new technologies.
- Project site: Strong preference for projects that have site control.
- Project interconnection and transmission: Strong preference for projects that have at least a phase 2 study or its equivalent and that can demonstrate they will be fully deliverable.
- Project permitting.
- Project financing.
- Equipment and labor.
- Compliance with CPUC requirements. Project susceptibility to changes in legislation.
- Delivery Term. Shorter terms and higher COD certainty preferred.
Scoring Rubric

**Offeror Experience Delivering Projects of Similar Scope and Magnitude**
- Firm experience
- Experience of the team

**Environmental Impact**
- GHG emissions
- Impacts on Disadvantaged Communities
- Impacts on Sensitive Habitats

**Labor and Community Benefits**
- Prefer a PLA, otherwise subject to Audit
- Prefer use of local labor
- Benefits to communities where located and CCA communities
Response Package

- PDF
  - Executive Summary
  - Narrative addressing each aspect of scoring and other items listed in the RFO document
- Bid Form: Will be made available November 15th
- Mark up of Term Sheet (Parties deemed to accept items not revised)
- ArcGIS file of Geospatial footprint of the project
## Credit and Collateral

<table>
<thead>
<tr>
<th>Agreement</th>
<th>For</th>
<th>Amount</th>
<th>Parties</th>
</tr>
</thead>
<tbody>
<tr>
<td>PA</td>
<td>3 months prepay monthly bill</td>
<td>≤ 125% desired contract amount</td>
<td>CCAs pay to CCPower</td>
</tr>
<tr>
<td>PA</td>
<td>Step-up commitment of CCAs</td>
<td>Payment Obligations = monthly payment for CCA share of output</td>
<td>CCAs commit to each other and CCPower</td>
</tr>
<tr>
<td>BLPTA</td>
<td>* CCAs assume CCPower payment obligations; * Buyer will recover obligations owed by each CCA from only that CCA</td>
<td>Termination payment = Δ contract value and market value</td>
<td>CCAs, CCPower and Developer commitment to each other</td>
</tr>
<tr>
<td>PPA</td>
<td>Development and Performance Security</td>
<td>Per Term Sheet</td>
<td>Developers post with CCPower; PA requires CCPower to allocate to CCAs</td>
</tr>
<tr>
<td>PPA</td>
<td>Termination Payment from defaulting party to non-defaulting party</td>
<td>Termination payment = Δ contract value and market value</td>
<td>Developer and CCPower; only a defaulting party is required to pay; PA requires CCPower to allocate to CCAs</td>
</tr>
</tbody>
</table>
Logistics & Q&A

• Project materials posted and updated at website https://cacommunitypower.org/solicitations/

• Communications to: solicitations@cacommunitypower.org

• Q&A from Webinars will be posted.

• All Q&As will be in writing and posted.
## Schedule

<table>
<thead>
<tr>
<th>Activity</th>
<th>Scheduled Date</th>
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</thead>
<tbody>
<tr>
<td>Issuance of RFO</td>
<td>October 25, 2021</td>
</tr>
<tr>
<td>RSVP 1&lt;sup&gt;st&lt;/sup&gt; Offerors Webinar</td>
<td>October 26, 2021 5 PM (PST)</td>
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<tr>
<td>1&lt;sup&gt;st&lt;/sup&gt; Offerors Webinar</td>
<td>October 27, 2021  2:30-3:30 PM (PST)</td>
</tr>
<tr>
<td>Issuance of Bid RFO Spreadsheet</td>
<td>November 15, 2021</td>
</tr>
<tr>
<td>RSVP 2&lt;sup&gt;nd&lt;/sup&gt; Offerors Webinar</td>
<td>November 16, 2021 5PM (PST)</td>
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<tr>
<td>2&lt;sup&gt;nd&lt;/sup&gt; Offerors Webinar</td>
<td>November 17, 2021  2:30-3:30 (PST)</td>
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<tr>
<td>Deadline to submit questions</td>
<td>November 19, 2021</td>
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<tr>
<td>Responses to questions published</td>
<td>November 24, 2021</td>
</tr>
<tr>
<td>Deadline to submit proposals</td>
<td>December 13, 2021 by 5:00 pm (PST)</td>
</tr>
<tr>
<td>Review, evaluation and ranking of projects</td>
<td>December 13, 2020 to February 18, 2022</td>
</tr>
<tr>
<td>Project(s) shortlisting</td>
<td>February 18, 2022</td>
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<tr>
<td>Developer/Buyer Negotiations</td>
<td>February – April 2022</td>
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<tr>
<td>Final contract execution (Tentative)</td>
<td>July 2022</td>
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QUESTIONS?