



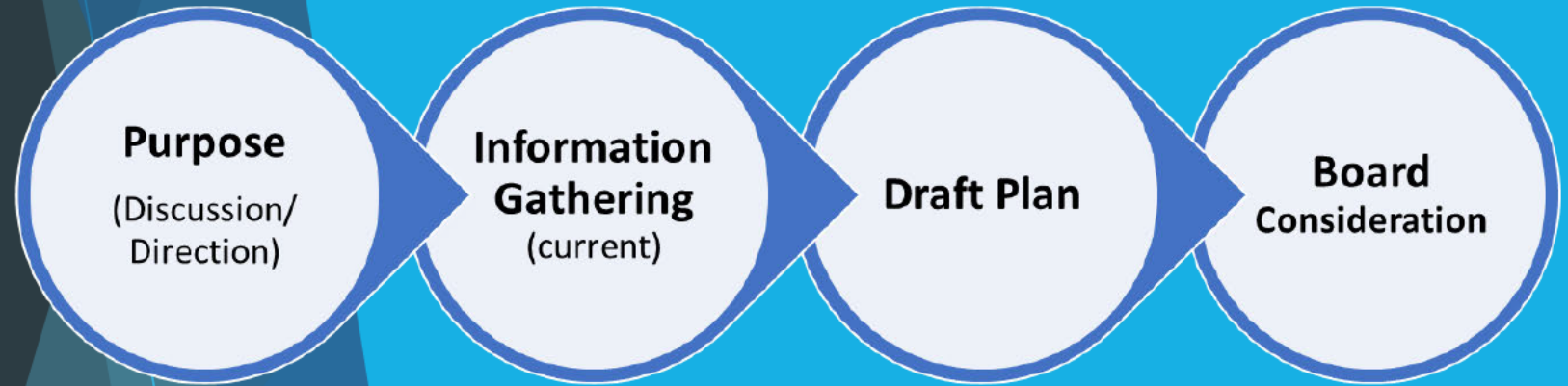
▶ Strategic Plan Update

CC Power Board Meeting

10/19/22

Establish agreement on CC Power's
shared objectives and future direction

Strategic Business Plan General Process



Background and Next Steps

April - June 2021: Board discusses future projects

July 2021 - March 2022: Board focuses on finalizing Long Duration Storage and Firm Clean Resource Projects

June 2022: Board authorizes development of a Strategic Business Plan; forms ad hoc committee

June - July: ad hoc committee scopes project, consultant hired

August - September: interviews

September: Board update on Purpose, Objectives, and Issues

October: Board update on strategic priorities

November: Board Consideration of Draft Plan

Key Messages Based on Interviews

17 interviews: Board - 8 Others - 9

Value of CC Power: Acting together through CC Power will provide benefits greater than acting alone.

CC Power can be an enabler for:

- ▶ Meeting current and future regulatory and resource requirements and projects.
- ▶ Identifying opportunities for efficiencies in providing programs and services serving the goals of your respective agencies.
- ▶ Realizing opportunities provided with the Inflation Reduction Act.

Key messages

- ▶ Members support hiring a permanent GM
- ▶ Priorities
 - ▶ Successful implementation of current agreements
 - ▶ Pursuing opportunities presented by the Inflation Reduction Act
 - ▶ Flexibility and options - some members are more interested in services and programs rather than projects
 - ▶ Address governance

Examples of Program and Services

Joint procurement of programs and services has the potential for savings.

- ▶ Programs
 - ▶ Electric vehicle charging sites
 - ▶ Direct Installation programs for residential and commercial customers
 - ▶ On-line marketplace for energy efficient products
- ▶ Services
 - ▶ Scheduling
 - ▶ Customer billing
 - ▶ Data management
 - ▶ Rebate processing

Members favor various models for participation

Options to consider include:

- ▶ All members invest in a project, program or service
- ▶ CC Power investigates and solicits proposals; only some members participate.
- ▶ Members continue to do deals on their own.

Next Steps

Ad hoc Committee present draft plan

A photograph of a white wind turbine on a grassy hill under a blue sky with white clouds. The turbine is positioned on the right side of the frame, with its blades extending towards the top left. The hill is covered in green grass and some small shrubs. The sky is a deep blue with scattered white clouds.

2023 Budget and Cash Call and Update of Fiscal Year

Tim Haines
October 19, 2022

Members

CALIFORNIA
COMMUNITY POWER



January – June 2023 Budget Supports

CALIFORNIA
COMMUNITY POWER

Objectives of Members

- Continue to demonstrate CCAs are capable of meeting resource requirements
- Demonstrate CC Power's ability to act collectively
- Manage and improve market perception of CC Power

Member Priorities

- Successful implementation of FCR and LDS projects
- Pursue opportunities presented by the Inflation Reduction Act
- Expand products to include services

Full time staff – starting with GM

Budget Proposal (Jan – Jun 2023)

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CATEGORY	2022	Jan - Jun 2023	2023-24 (FY)
General	(information)	(Proposal)	(information)
General Manager	\$ 61,725	\$ 112,500	\$ 195,000
Operations Manager		\$ 65,000	\$ 130,000
General Counsel and Administrative	\$ 106,019	\$ 41,500	\$ 83,000
Support	\$ 108,602	\$ 53,602	\$ 68,602
General Total	\$ 276,346	\$ 272,602	\$ 476,602
Project (LDS & FCR)			
General Manager	\$ 61,280	\$ 112,500	\$ 195,000
Operations Manager		\$ 65,000	\$ 130,000
Project Support	\$ 231,130	\$ 105,000	\$ 210,000
Project Total	\$ 292,410	\$ 282,500	\$ 535,000
Total	\$ 568,757	\$ 555,102	\$ 1,011,602

Assumptions:

The budget Proposal is Jan – Jun 2023

Supports addition of full-time GM and one staff

GM will propose 12-month budget for Jul 23 thru Jun 2024

2023 Member Cash Call

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COMMUNITY POWER

PARTICIPANT	2022	Jan - Jun 2023	2023-24 (FY)
	(information)	(Proposal)	(information)
East Bay Community Energy	\$ 26,061	\$ 30,289	\$ 52,956
Central Coast Community Energy	\$ 50,328	\$ 59,813	\$ 108,868
Clean Power SF	\$ 70,492	\$ 74,762	\$ 137,178
Peninsula Clean Energy	\$ 65,305	\$ 66,193	\$ 120,951
Redwood Coast Energy Authority	\$ 34,919	\$ 39,723	\$ 70,822
San Jose Clean Energy	\$ 83,928	\$ 88,022	\$ 162,291
Silicon Valley Clean Energy	\$ 77,097	\$ 89,103	\$ 164,338
Sonoma Clean Power	\$ 60,956	\$ 66,168	\$ 120,903
Valley Clean Energy	\$ 42,357	\$ 41,029	\$ 73,296
TOTAL	\$ 511,442	\$ 555,102	\$ 1,011,602

Budget Amendment and Cash Call

Recommendation:

- Adopt revised fiscal year of July 1 – June 30
- Approve 2023 Budget (January to June)
- Approve allocations and issue cash call