

Position Specification



General Manager

The Engagement

J. Tedesco & Associates has been retained by California Community Power (CC Power), a joint powers agency serving over 2.6 million Californians spread across 111 communities, to lead their recruitment for the agency's first full-time, permanent **General Manager (GM)**. This key leadership position works under the direction of CC Power's board of directors, and guided by a thoughtful strategic plan, will take the agency from start-up mode to its full potential. It is an impressive, impactful opportunity for an accomplished leader. More details about CC Power and this impressive opportunity can be found below.

J. Tedesco & Associates is a boutique, retained executive search firm, founded in 1998, with team members in San Diego, San Francisco and Chicago. The utility sector is our firm's primary specialty, and we lead assignments from emerging leader level up to the c-suite and board level. We have a deep understanding of the California energy landscape and significant experience recruiting for California-based energy organizations.

J. Tedesco & Associates' Key Attributes of a Top Candidate

- The role requires a senior thought leader with well-rounded expertise in California energy landscape, specifically around customer programs, energy procurement and ideally renewable project development, who:
- Will be able to bring ideas to the board vs just implementing the board's ideas, and who can work effectively with diverse & competing stakeholders.
- Will be able to suggest the right value proposition and mix of services to members, being sensitive to individual member needs, while also actively driving member participation.
- Will be able to expand the agency's capabilities and think commercially around emerging technologies, such as green hydrogen and offshore wind.

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About California Community Power (CC Power)

CC Power is a Joint Powers Authority comprised of nine California Community Choice Aggregators (CCAs), formed in January 2021 to allow its member CCAs to undertake joint action, such as providing services and procuring energy and reliability resources. CC Power's members serve millions of customers across the cities and counties from Santa Barbara to Humboldt.

In its first two years, CC Power has begun its joint procurement activities by entering into power purchase agreements for 952 MWh of new long-duration storage and 138 MW of new geothermal resources. CC Power intends to procure additional supply resources in the future, and is actively exploring services which may be advantageous to provide through joint action, such as scheduling coordination of load and resources into the CAISO balancing authority, customer data management and billing, and potentially certain types of customer program administration. The details of which joint services should be provided will be informed by the new General Manager.

CC Power's General Manager will be appointed by the Board of Directors and serve at the pleasure of the Board. The General Manager will report to and be accountable to the Board while also working closely with the General Counsel who is also appointed by the Board, and staff representing member CCAs participating in joint procurement of resources and/or services through CC Power.

The General Manager oversees all functions of CC Power, including planning, procurement, contract management, joint services to the members, risk management, hiring, staff management, and generally all internal operations, day-to-day direction of all legal matters with guidance from counsel, accounting, budgeting and finance, public affairs, public meeting preparation and management.

This solicitation follows a strategic planning process in which the Board identified its top priorities for the next year as building staff capacity, expertly managing existing energy contracts through commercial operation, and setting the course for future joint action and services.

General Manager Characteristics

The General Manager must have strong capabilities for:

- sustaining strong industry relationships and building CC Power's reputation
- managing a Board of Directors
- running public meetings
- providing clear and concise written and verbal reports
- making efficient decisions

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- selecting and managing internal staff and outside contractors and consultants
- assessing and managing risks
- budgeting and finance
- understanding complex energy market issues
- understanding California's electric regulatory environment
- working and collaborating with a diverse set of participating member staff

The General Manager should also have expertise in several of the following:

- negotiating power purchase agreements, index plus transactions, resource adequacy deals and related energy market transactions
- energy market analysis and assessment in the WECC
- CAISO transmission queue, MIC, and related CAISO issues
- Effective load carry capacity (ELCC) regulations and proceedings
- Resource Adequacy regulations and proceedings
- CPUC and CEC capacity and reliability planning, and CPUC procurement orders
- data management and utility billing systems
- scheduling of resources into CAISO
- energy contract administration and issue resolution, e.g., settlement disputes, requests for price renegotiation, supply chain issues, force majeure
- Ralph M. Brown Act and the California Public Records Act
- Community Choice program operations

Duties and Responsibilities

The General Manager oversees all aspects of the day-to-day management of the CC Power organization, including, but not limited to:

1. Directs all CC Power operations and activities related to contract management and operations of resources and/or services procured on behalf of CC Power members.
2. Directs all CC Power operations and activities related to member services.
3. Oversees CC Power's finances, budgeting, accounting, audits and reporting.
4. Manages official communications, and ensure proper protection of confidential materials during negotiations.
5. Attends all Board meetings and the meetings of any committees established by the Board, and oversees the preparation of all necessary staff reports, minutes, resolutions and other materials needed for these meetings.

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6. Maintains strong relationships with the CC Power Board of Directors, key CCA member staff and regularly meets with the Chair and Vice Chair.
7. Maintains close coordination with the CC Power General counsel.
8. Supports any committees established by the CC Power Board of Directors.
9. Understands and complies with the Ralph M. Brown Act, Public Records Act and all other applicable laws.
10. Serves as the “face” and “voice” of CC Power with the energy market, in appropriate industry organizations such as IEPA, the Business Network for Offshore Wind, CalSSA, and at the CAISO, CPUC and CEC when CC Power contracts are directly impacted.
11. Provides information and collaborates with CalCCA, the statewide trade association advocating on behalf of CCAs on legislative and regulatory matters

Location, Travel and Physical Requirements

CC Power does not currently have its own office space, so at least in the beginning this job will be in a location of the General Manager’s choosing within CC Power’s service territory in a relatively central location.

The Governor of California recently notified public agencies that his emergency declaration allowing easy use of video conference for all meetings will very likely end on February 28, 2023. CC Power is exploring the possibility of continuing the use of video meetings, but some in-person or hybrid meetings will likely be needed in 2023. As such, an early task for the General Manager will be to propose an in-person location for live or hybrid meetings.

Some limited travel is necessary for this position to build CC Power’s industry reputation, visit member CCAs and possibly to visit CC Power projects.

This position is generally typical of office work, requiring the ability to type, speak, use computers, printers and other office equipment, and lift up to 20 pounds.

Compensation

A competitive compensation package will be awarded to the hired candidate that is comparable to the compensation of GMs at other public power agencies and California CCAs. A cash stipend will be provided in lieu of benefits until such time as CC Power has the employees needed to manage a benefits program.

Hiring Process

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The intended process is to conduct an industry search through January 27, 2023 with interviews the week of February 6, 2023, however interested candidates are encouraged to apply as soon as they are able because the CC Power Board reserves the right to fill the position at any time.

Applications should include:

- Letter of interest
- Resume and relevant qualifications
- One sample written document

Please direct any inquires and/or submit your electronic materials as early as possible and no later than January 27, 2023 to:

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cell: 312.399.1075 or
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The information and provisions above are subject to change and do not constitute either an expressed or implied contract.

CC Power is an equal opportunity employer and is committed to complying with applicable laws, including the American with Disability Act and Fair Employment and Housing Act. CC Power prohibits unlawful discrimination based on age, sex, or gender (including, but not limited to pregnancy, childbirth, breastfeeding or related medical conditions), genetic information or characteristics, gender identify, gender expression, race, color, ancestry, national origin, religion, creed, marital status, military or veteran status, sexual orientation, physical or mental disability, medical condition, or on any other basis prohibited by federal, state, or local laws.

The recruiting practices of J. Tedesco & Associates are AA/EEO compliant and are aimed at developing a diverse slate of candidates.